



SalesForce integrated with AccountMate, by RDI Consulting

Product Description

AccountMate users can now enjoy the immense power of SalesForce CRM, integrated with AM/SQL! The #1 CRM in the world, SalesForce provides: Full-featured management of companies, contacts, prospects, actions, notes, reminders, appointments, integrated email, quotes, sales, inventory analysis, pipeline management, analysis/reporting and more. Internet-based/runs-anywhere, low-cost subscription pricing, world-class support. RDI-Link provides deep bi-directional integration so that SalesForce performs as a “module” of your AccountMate system.

RDI-Link technology provides automatic synchronization of Companies, Contacts and more between SalesForce and AccountMate. It also allows a user to write up detailed quotes and sales orders (and more) directly within SalesForce. So the end-result is a high-powered CRM which operates as a modular extension to AccountMate.

RDI-Link is built using current generation PHP, highly modifiable with fast, robust, secure connectivity.

Company Profile

RDI Consulting is a leading provider of eCommerce, eBusiness, and EDI for midsize business. 30 years experience in Internet applications. 25 years as an AccountMate Business Partner. Experts in Magento, Amazon, eBay and other eCommerce platforms. Top business partner with SPSCommerce.com.

SalesForce is the world’s #1 CRM platform. Huge functionality. Big installed base. SalesForce is a \$33B public company on NYSE.

KEY FEATURES

- Automatic synchronization between SalesForce and AccountMate
- Full access to the power of SalesForce
- Fast, robust, secure connectivity
- Low-cost subscription pricing
- Highly modifiable

PRODUCT COMPATIBILITY

AccountMate SQL current versions

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PRODUCT LINKS

[Product Information](#)

OTHER VSP PRODUCTS

[RDI-Link for eCommerce RDI Integration - Online Configurator](#)
[RDI-Link for HubSpot CRM](#)