



AccountMate Cloud *Powered by Apogee*

Product Description

Our services include what we call the Core Four:

- Remote monitoring/alerting for all supported devices and infrastructure
- IT security and BDR
- Completely in-house Help Desk staffed with experienced technicians L1-L4
- IT strategy & customer care.

A lot of MSPs can provide a cheap option and claim they provide complete IT management, but in reality, that means they slap software on your network and hope for the best. When you form a true partnership like you should have with your MSP, you want a company that will take the time to onboard you correctly – to document your network thoroughly and due all the due diligence that requires.

We deliver all that and more. But what sets Apogee apart is what we call the Apogee Advantage, a process that we've perfected over the past 25 plus years. Our laser focus on clients is why we have a 97% client retention rate.

At the end of the day, working with Apogee means you have an advocate on your side. No more coordinating with multiple vendors. No juggling a la carte services or managing IT that you didn't want to handle in the first place. No budget nightmares. And no sleepless nights. That's the Apogee Advantage.

Company Profile

For over 25 years, Apogee IT Services has provided a comprehensive managed IT services that serves over 375 small and medium-sized businesses across the Northeast and beyond.

KEY FEATURES

- Provides proactive services to security, reactive support, and IT strategy
- Hosting can be provided for just AccountMate users
- Pricing includes hosted support, licensing, backup, and connectivity to our hosting center
- Data remains private and is not sold for marketing purposes
- 24/7 Help Desk with 20-minute response acknowledgement time

PRODUCT COMPATIBILITY

AccountMate SQL/Express v10 – current; AccountMate LAN v9 - current

CONTACT

Michelle Fink

MFink@apogeeits.com

www.apogeeitservices.com

PRODUCT LINKS

[Apogee FAQ](#)