PRESS RELEASE

LOS ANGELES, Feb. 1, 2017, 10:30 PT – iSOFT Introduces Choice of Walk-Up Sales and Sales Tracker Mobile Apps, Plus iPhone Support

The New Release, AMmobile 2017 for AccountMate, Is Now Available

AMmobile 2017 for AccountMate adds new features that now cover the entire sales process in one easy mobile app. It's built for companies that need to sell from mobile locations and need to integrate that mobile sales activity with their accounting and inventory systems.

In addition, AMmobile 2017 adds support for iPhone to the existing iPad support.

And AMmobile 2017 introduces a choice of Walk-Up Sales and Sales Tracker versions to address the needs of different types of mobile selling.

1. AMmobile for AccountMate: Walk-Up Sales

For sales teams that complete same-day transactions—such as selling from a truck or at a trade show, or selling to a customer who's selecting products while walking a showroom floor—AMmobile Walk-Up Sales allows real-time inventory and pricing lookup, barcode scanning to add items to an order, credit card swiping for instant payment, and product shipment to complete transactions on the spot.

New features include: A Shipping Only mode for product pickup, such as at a Will Call window where a clerk is handing out products for an order that's already in the system; the ability to attach electronic signatures of receipt to invoices; Sales Trends reports to view top-selling product lines, items and sales amounts; and tools to manage customer contact information.

[See a list of all the new AMmobile Walk-Up Sales features.](#)

2. AMmobile for AccountMate: Sales Tracker

For sales teams that manage longer sales cycles—including lead development, travelling to prospects' locations, creating quotes, getting order approvals,

tracking sales follow-up activities and coordinating tasks with colleagues—AMmobile Sales Tracker makes it possible to develop customer relationships and cover the sales process beginning-to-end efficiently, digitally, while on the road.

New features include: CRM tools to manage leads and prospects; Sales Trends reports to view top-selling customers, territories or products; and Task Management including To Do lists, alerts, appointments, assigning tasks to team members, and associating tasks and attachments with a customer, contact, transaction or other task.

[See a list of all the new AMmobile Sales Tracker features.](#)

"When salespeople have to wait to catch up on orders back at the office, it delays everything from order processing and customer service, to billing and more," said Lisa Irvin, President of iSOFT Systems. "With AMmobile 2017 for AccountMate, it's easy for salespeople to sell instantly from anywhere—without having to be at their desks to follow up with customers and team members."

AMmobile with installation and integration is available through AccountMate's worldwide channel of authorized solution providers.

About iSOFT Systems

iSOFT Systems, LLC has been ensuring successful AccountMate accounting and ERP software installations and satisfied customers since 1990. iSOFT is an AccountMate Vertical Solutions Provider and an AccountMate Elite Business Partner (reseller) that specializes in extensive customization of AccountMate for end users and for other business partners, as well as the development of custom mobile applications for Apple devices. For information about their app AMmobile for AccountMate, visit ammobile.net. For information about iSOFT Systems, visit isoftsystems.com/. For either, call (760) 247-0644.

About AccountMate

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support hundreds of users simultaneously. AccountMate software is available for local or cloud installation. It is distributed exclusively through a worldwide channel of authorized solution providers. Visit accountmate.com.

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